

Opportunity Knocks

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Farr Healthcare, Inc.
Recruitment Expertise For Psychiatry

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Opportunities

Always **FREE** to the Job Seeker!

Practice opportunities are available in almost every region of the country.

New opportunities arise every week or two and are posted on our web site
www.farrhealthcare.com

Inpatient/outpatient opportunities in:

AL, AR, AZ, CA, DC, FL, IA, IL, IN, KS, LA, MD, MI, MN, MO,
MT, NC, NV, NY, OH, OK, PA, SC, TX, WA, WI

Medical Director, Rehab opportunities in:

AR, CA, IA, IN, KS, MD, MN, MT, WA

Interventional pain management opportunities in:

AK, AL, AR, FL, IA, ID, IL, IN, KY, LA, MD, MS, ND, NH, NM,
NY, OK, PA, RI, SC, TN, TX, UT, VA, WA, WV, WY



Outpatient opportunities in:

AR, AZ, DC, FL, IL, MD, NJ, NY, PA, TX, WA

TBI opportunities in:

DC-outpatient, KS and MA

Cancer rehab opportunity in:

MN

SCI opportunity in:

KS and MO

Thank You Referral Bonus



As a thank you, Farr Healthcare, Inc. continues its referral bonus program. Any doctors you refer to me for a particular opportunity who ultimately start work at that opportunity, Farr Healthcare, Inc. will provide you with \$1,000 as a thank you. I look forward to hearing from you.

War Stories from the Medical Billing Trenches

A patient called regarding a bill for a co-insurance of \$40. He advised that he had called his insurance company and they told him he didn't have to pay that amount. I placed him on hold, and hurriedly pulled the EOB, which clearly showed that he owed a \$40 co-insurance. I asked him to tell me who had told him that he didn't have to pay, but he couldn't tell me. This patient was intelligent, and was extremely well-spoken. After trying, in vain, to explain the EOB to him, he finally said:

"I can do either of two things:

1. I can pay the \$40, and then I will write to the Attorney General of the state and lodge a complaint, and send you a copy of my complaint, or
2. You can write off the bill, and I will not write to the Attorney General."

I was on firm ground, but I still checked with the client who agreed that we should not back down. I was surprised that the patient thought we would be intimidated by his empty threat. Does he really believe that the Attorney General has time to investigate \$40 complaints? In any case, we received a check for \$40 from the patient, and six months later, we're still waiting for a copy of his complaint to the Attorney General.

Contributed by Bruno Stillo, Psychiatry Billing Specialists, 800-835-4482. psychiatrybillman@aol.com



Your Strengths and Weaknesses



One typical interview question is about your strengths and weaknesses. As always with interview questions, it's best to prepare your answers beforehand. Don't be afraid to brag when talking about your strengths or when asked to tell them about yourself. Also, if you can preface the response to say that someone else spoke to your strengths, such as your attending or CEO, and said that you're very conscientious, reliable, make yourself readily available, etc., that is of added value. Try to incorporate your examples of strengths not only when asked directly but also weave into answers to other questions that might be asked such as How do you feel about going out and talking with referral sources? "I actually enjoy talking with other doctors and promoting the abilities of PM&R. I recently spoke to a community group about arthritis."

The weakness response is one which usually requires some thought. Good responses are ones that take a negative and turn it into a positive. For example "My weakness is that I get so wrapped up in work that I don't take enough time for myself." Do not discuss weaknesses that are strong negatives such as poor time management, inability to get along with others, tardiness, etc. The most important aspect of good interview behavior is to display confidence. In turn, it's best to respond to the weakness question at first to say "I can't think of a weakness offhand but to respond to your question, it's always best to read and keep current with medical literature so I could always spend more time reading."

Contributed by Linda Farr

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